

2022

ESG + I Annual Report

AQUA CAPITAL FUND III

Signatory to:



Operating Principles for mpact Management





2022

ESG + I Annual Report

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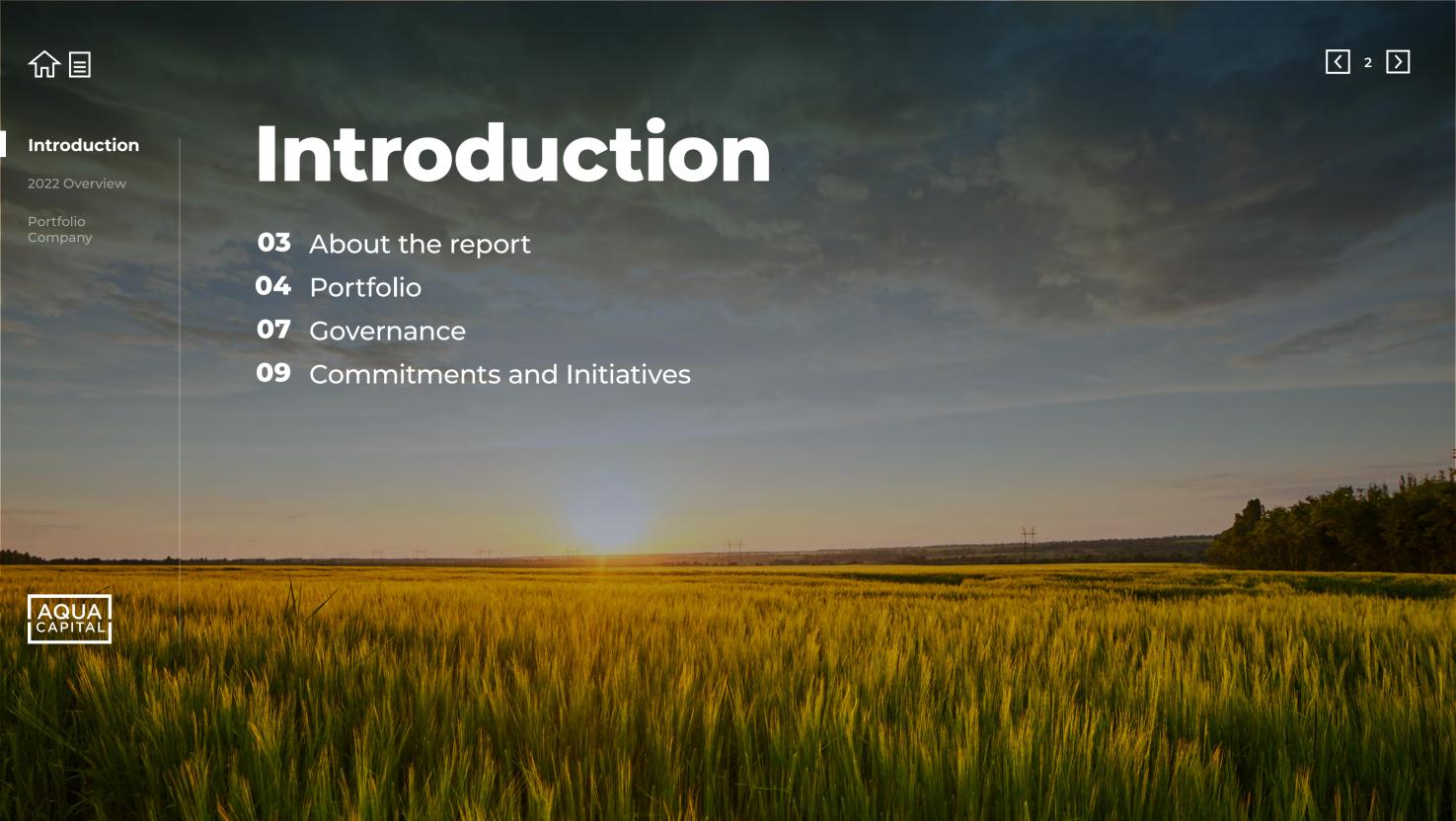
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About the Report

Introduction

2022 Overview

Portfolio Company This Aqua Capital ESG+I annual report reflects the environmental, social, governance and impact (ESG+I) issues, goals and performance of Aqua Capital Agribusiness Fund III ("Fund III"), managed by Aqua Capital, and the company that comprises the Fund's portfolio – Solubio (biological Aginputs).

This report was compiled on the basis of information obtained through interviews with the leaders of Aqua Capital and the portfolio companies, as well as a review of documents and evidence. It addresses the ESG+I performance of the Fund and portfolio company in 2022.

The publication covers the period between January 1 and December 31, 2022 and the information provided here is reviewed by Aqua Capital and the portfolio company. Questions, comments and suggestions about this report can be sent by email to investor.relations@aqua.capital.



As a subsequent event, in Apr-2023, Fund III invested in Novus Ag, an agricultural-oriented retail platform focused on small and medium-sized producers in the US Midwest.

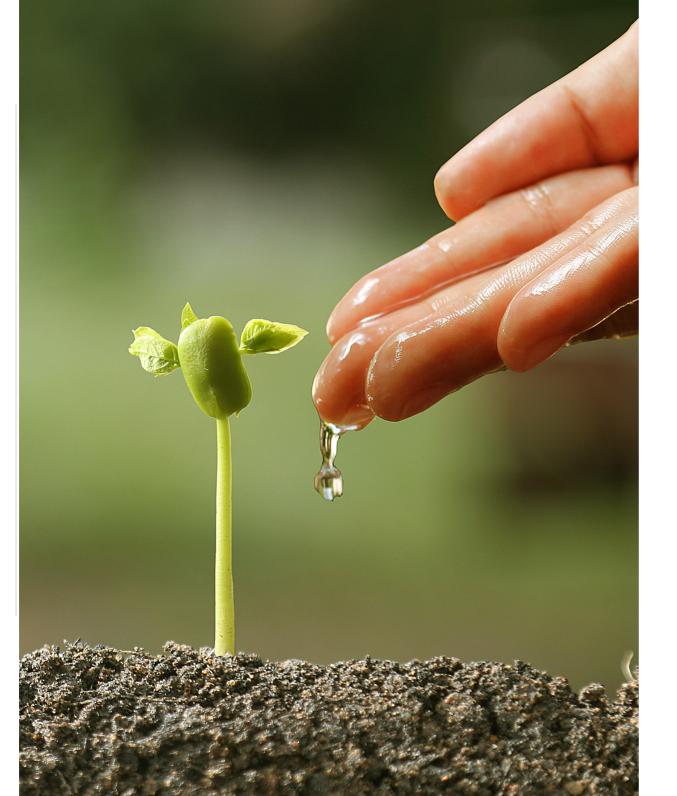




2022 Overview

Portfolio Company





Portfolio



Aqua Capital has invested in and managed more than 40 companies organized into platforms, with +\$4bn of combined revenues, putting Aqua Capital within the top 30 Ag & Food in Brazil, a global powerhouse. We build diversified, resilient portfolios in upstream, downstream and services, while also providing access to Ag & Food technology and innovation as well as sustainability. Fund III composition:

top
30
Ag & Food
in Brazil

AQUA CAPITAL FUND III LP AND PARALLEL FUNDS (THE "FUND") Aqua Capital Fund III		
COMPANY	Solubio	
Sector	Biological Ag inputs	
Transaction Year	Sep-2022	
ESG+I Category ¹	В	
Applicable IFC Performance Std. ²	PS1, PS2, PS3, PS4	

'ESG+I categorization is based of the IFC's E&S categories: (A) high risk – activities that have irreversible or unprecedent adverse E&S risk/negative impacts; (B) medium risk – activity that has potential adverse risks/negative impacts that can be mitigated; and (C) low risk – activity with minimal E&S risks or negative impacts. 2IFC performance standards: 1. Risk management; 2. Labor; 3. Resource efficiency; 4. Community; 5. Land resettlement; 6. Biodiversity; 7. Indigenous people; 8. Cultural heritage.



2022 Overview

Portfolio Company



ESG+I approach for value creation

ESG+I is embedded in each step of value creation:

(i) planning, which includes the elaboration of the 180-day plan, the business plan, and the long-term value creation plan;

(ii) tactical execution of key projects; (iii) operational execution with goal alignment; and

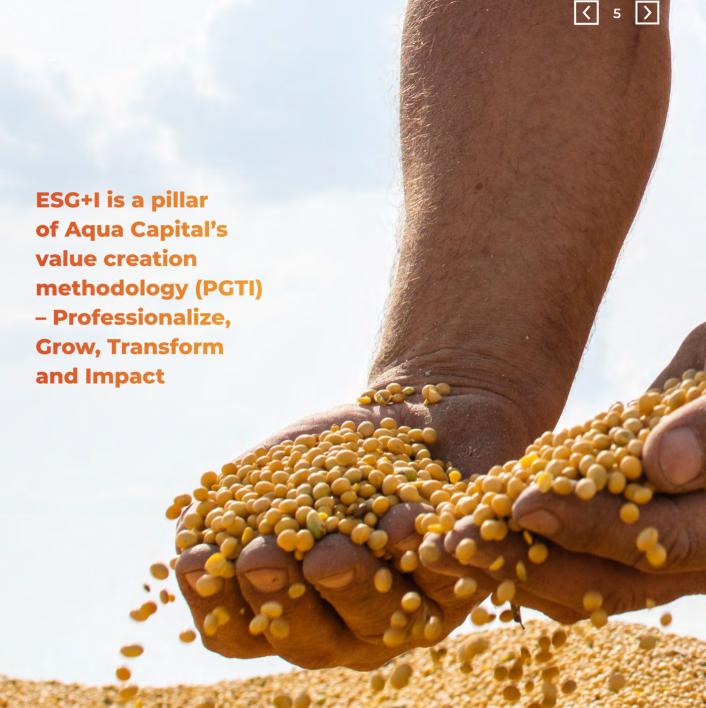
(iv) exit preparation.

Every portfolio company has a designated employee responsible for implementing the ESG+I agenda, who works together with Aqua's ESG+I staff and operating partners to ensure the agenda's structuring and deployment. This employee also monitors the implementation of the

company's ESG+I action plan, which is prepared on the basis of the preacquisition ESG+I due diligence, ESG+I indicators and the company's ESG+I management system, using a specific scoring system, as well as the implementation of bottom-line environmental projects. Aqua Capital has a systematic ESG+I approach for value creation, based on four pillars:

(i) aim to invest in "do good" business models; (ii) capture direct positive impact; (iii) execute bottom-line environmental projects; and (iv) apply world-class ESG.

Discover these pillars in the following chart.





2022 Overview

Portfolio Compan

Drive impact and create equity value

#1 Need for more & better food
#2 Tech disruption in ag & food
#3 Sustainability & climate change
#4 More health & wellness in nutrition



Antibiotic replacement in animal use



Reduced use of crop chemicals and fertilizers



Increased agronomic yield

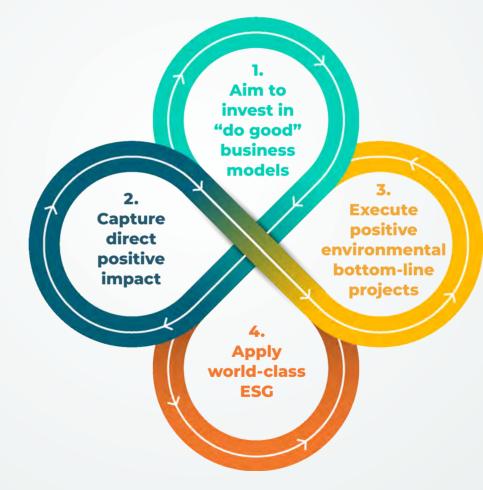


Increased supply of higher quality, more natural, food and ingredients

2 DIVERSITY & INCLUSION
Women on the board
Women in finance
Diversity internship program

ECONOMIC VALUE CREATION

We have created 600+ quality jobs per year from 2017-22, mostly in rural areas



HIGH-RETURN
ENVIRONMENTAL PROJECTS
2 ESG professionals to identify

2 ESG professionals to identify resource efficiency and waste reduction projects

LOWER COST OF FINANCING

Structuring lower-cost longer-term financing lines linked to green finance

COMPANIES FULLY COMPLIANT
WITH ESG PRACTICES

Robust structure for managing and monitoring company risks reduces potential downsides

COMPANIES AT THE TOP OF THEIR GAME IN ESG

Strategic acquirers find companies more attractive, which enables them to qualify as potential acquisition targets, potentially paying higher multiples





Governance

Introduction

2022 Overview

Portfolio Company Aqua Capital is a private equity fund manager established in 2012 which focuses on private equity investments in Ag & Food companies in the Americas. Through its robust operational value-added approach, it directs its resources to professionalize, grow and transform its portfolio companies, while also enhancing their positive impact. Aqua Capital's management entities are regulated by the Central Bank of Uruguay (BCU) and by the Securities and Exchange Commission of Brazil (CVM). In 2022, Aqua Capital joined the Brazilian Association of Financial and Capital Market Entities (ANBIMA), which further boosted governance and management practices and actions.

The corporate governance structure, in addition to the **management policies** and processes, drives Aqua Capital's purpose and strategic direction

towards growth and long-term value creation, underpins its risk management, and contributes to the portfolio companies' ESG+I practices and their sustainable development.

Aqua Capital established its integrity channel policy and launched the integrity channel in accordance with applicable law and IFC performance standards.

During 2022, Aqua Capital's ESG+I team consisted of Agustin Blanco (managing director and head of ESG+I), Cecília Balby (ESG+I operating partner), David Smith (corporate ESG+I manager), André Redondo (ESG+I specialist) and Gabriel Mathias (trainee), who joined the team in April. This team, together with Aqua's managing partner, head of business development, head of value creation, head of people, head of legal and an independent member, make up the ESG+I steering committee.

In 2022,
Aqua Capital
joined the Brazilian
Association of
Financial and
Capital Market
Entities (ANBIMA),
which further
boosted governance
and management
practices and
actions









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ESG+I monitoring of the portfolio companies

Agua Capital employs tools and engages with its portfolio companies to monitor ESG+I progress, conducting regular meetings and reviewing evidence regarding the implementation of each ESG+I action plan. It monitors key performance indicators (KPIs) on a semi-annual basis, which is compatible with IRIS+ and GRI platforms, analyzing these KPIs at a fund and investee. level. Aqua Capital evaluates and monitors the portfolio's ESG+I performance using a scoring system, which provides scores for seven main topics addressing risks and positive impacts (ESG management system, licenses and permits, environmental aspects, occupational health and safety, employment and working conditions, other social aspects,

and supply chain management), in addition to assessing investee's ESG+I performance through thirdparty certifications, encouraging and supporting them to obtain the Great Place to Work (GPTW) and the EcoVadis seals³. All portfolio companies from Fund I and five from Fund II have been assessed by EcoVadis, and six companies have obtained GPTW.

The portfolio companies have matured through the period of ownership by the Fund which drove Agua Capital to change its monitoring process in 2022, pushing the companies to take further responsibility for their ESG+I agendas. Monthly monitoring meetings were transformed into a systematic quarterly monitoring process using

the scoring system and reviewing evidence, which allowed a stronger focus on the most significant ESG+I issues and ESAP topics.

We also focus on promoting bottom-line environmental projects and impact initiatives within our companies, with the integration of experienced professionals dedicated to the identification and implementation of such projects, thus combining impact and financial aspects. We see this step as a clear way to contribute to the sustainable development of the Ag & Food sector while adding value for our stakeholders by generating financial results in our portfolio and creating liquidity for our investors by employing innovative strategies.

During the last three years, we achieved over R\$20m in annual savings through bottom-line environmental projects

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Commitments and initiatives

Aqua Capital is committed to ESG+I and its incorporation into operations and investment activities. Our ESG+I Policy, management system and action plans are implemented throughout the investment process, from pipeline construction to exit, and are aligned with international benchmarks (IFC Performance Standards, International Labour Organization (ILO) and UN Guiding Principles on Business and Human Rights) and measurement metrics (IRIS+ and GRI).



PRI – UN Principles for Responsible Investment

We have been a signatory to the UN Principles for Responsible Investment (PRI) since 2019. The PRI is the world's leading advocate for responsible investment and its precepts are used as a measure of the effectiveness of our policies and processes and as a guide to future improvements.

Operating Principles for Impact Management (OPIM)

In 2021, we became a signatory to OPIM and we published our first annual disclosure statement during 2022, demonstrating our alignment to its principles throughout our investment cycle. The disclosures can be accessed **here.**

TCFD

We support the Task Force on Climate Related Financial Disclosures (TCFD) in the effort to increase corporate commitment to the climate change agenda, and we are adopting its recommendations.

Signatory of:



Signatory t









2022 Overview

Portfolio Company



Diversity, equity and inclusion

Agua Capital is committed to the diversity, equity and inclusion (DEI) agenda, developing programs together with portfolio companies and encouraging them to implement specific actions. DEI programs that encompass Aqua Capital and all portfolio companies include "Women in Finance", a career acceleration plan to develop women for leadership positions in financerelated areas, and the "Ypê program", a racial diversity internship program exclusively for black students, where they are trained and mentored by members of Aqua's investment team. Aqua Capital also set goals to increase women in leadership roles, the participation of at least one woman on the board of directors, and wage equality, for which we

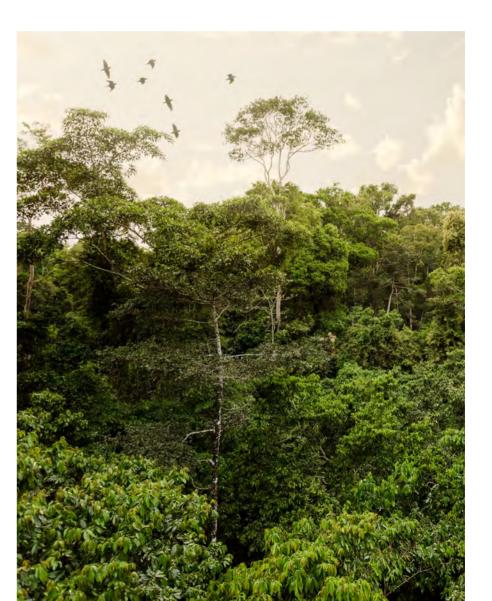
will benchmark two specific areas (factory workers and salesforce) to obtain more accurate results, in addition to the already monitored wage equity indicators.

Agua Capital is a member of ABVCAP, the Brazilian private equity and venture capital association, and a signatory to its campaign to hire young professionals ("Contrate um jovem e transforme o país"), launched with the aim of reducing the significant problem of youth unemployment. Aqua Capital is recognized as a '2X investment' under the 2X Challenge criteria, for its gender balance in leadership. This is a world-renowned initiative founded by the G7 Development Finance Institutions.

Black Jaguar Foundation

Since 2017, Agua Capital has sponsored the Black Jaguar Foundation initiative, a project for the reforestation of a 2.6k corridor between the Cerrado and the Amazon, in cooperation with farmers.









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Awards, certifications and recognition

The improvements in Aqua
Capital's ESG+I agenda during 2022
brought awards and recognition





Phenix Impact Fund Assessment

In 2022, during an external evaluation from the Phenix Impact Fund Assessment, Aqua Capital scored 46 – out of a possible 66 points – in its first evaluation, slightly above the average of international impact funds. This result demonstrates the robustness of the Aqua Capital's impact proposition.



IS Seal (XP Investimentos)

In 2022, Aqua Capital's Fund III underwent an external verification by XP Investimentos and received the Sustainable Investment Fund Seal (Selo IS). The definition provided by XP for this seal is: "Investment with the intentional objective of protecting, contributing, not causing harm or degradation, generating positive impact and/or ensuring rights in environmental, social and/or governance issues without the intention of compromising the financial performance of the Fund". This seal is the highest level provided by XP in respect of the agenda and is recognized by the Brazilian Association of Financial and Capital Market Entities (ANBIMA).

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LAVCA Award

Agua Capital received the 2022 Latin American Private Equity Environmental Responsibility Award for its investment in Biotrop. The production of biologicals for sustainable and regenerative agriculture won the "Environmental Responsibility 2022" category. The highlight was the positive impacts of Biotrop's products and the avoidance of greenhouse gas emissions.







GPCA DEAL Book

Aqua Capital's investment in Puravida was published in the Global Private Capital Association (GPCA) "Deal Book Edition III: Inclusive & Sustainable Growth", featuring the sale of the company to Nestlé. The deal case can be accessed at **Deal Cases - GPCA**.

DERa Evaluation

KWF DEG analyzed Aqua's funds through its Development Effectiveness Rating (DERa) tool, which evaluated the funds' business impact, assessing their environmental stewardship, community benefits, decent jobs, local income, and market and sector development. In 2022, Fund I obtained a score of 95 points and Fund II a score of 96 points, both improving by five points and very close to the highest score achieved within Latin America, which was 102 points. This assessment was based on Agua's 2021 ESG+I annual report.





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Despite these challenges, we are successfully raising capital for Fund III, and in 2022, announced our investment in Solubio, the leader in on-farm biological solutions segment in Brazil. The company is naturally a "force for good", as it promotes sustainable and regenerative agriculture by replacing chemical agricultural products and reducing the use of chemical fertilizers, while increasing agricultural productivity and reducing CO₂ emissions with 100% bio renewable products.

some sectors.

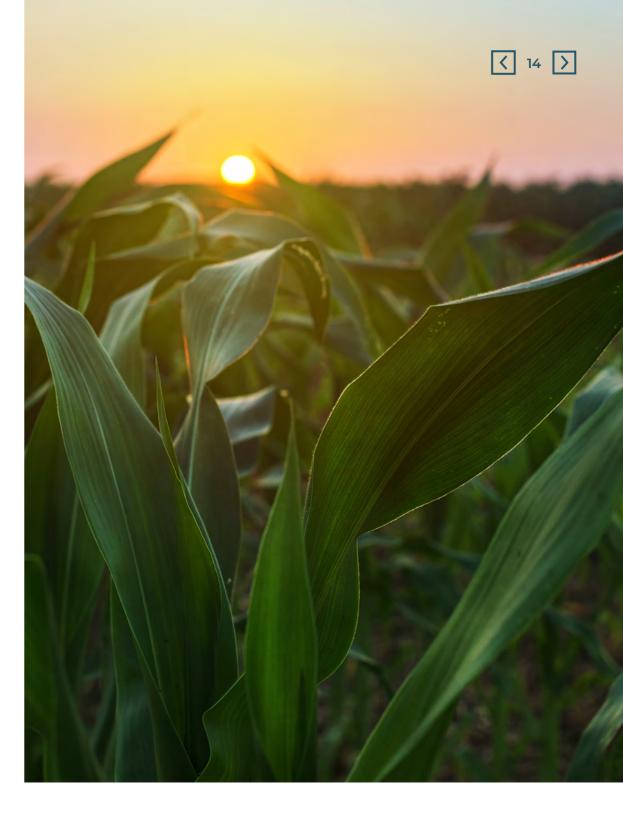
fertilizers. Biologicals experienced a 45% growth in CAGR¹ over the last five years in Brazil and are forecast to grow another 25% CAGR over the next five years, demonstrating that this is a promising sector, where Aqua Capital has vast experience.

Aqua Capital brings to Solubio a solid background in biologicals and its
Professionalize, Grow, Transform and Impact (PGTI) methodology, which will help develop the company at a fast pace in a controlled fashion. The intention is to expand the commercial area, governance, research and development, while applying world class ESG+I standards.

As a subsequent event to this report, Fund III also invested in Novus Ag, a service-oriented Ag retail platform focused on small and midsized growers in the US Midwest. With an innovative franchise model that attracts best-in-class store owners, the platform operates in 57 locations across 13 states servicing small and mid-size farmers.



Aqua Capital invested in Solubio, a force for good, and the leader in on-farm biological solutions in Brazil



2022 posed many challenges for private equity

firms and for the Aq & Food sector. In addition

to the reverberations caused by Russia's

invasion of Ukraine and a year of polarized

elections, companies have been faced with

high cost of capital, increased commodity

prices, freight and energy costs, as well as

Bio-inputs are rapidly gaining ground,

enabling more sustainable crop production

and low carbon agriculture by reducing the

use of ag chemicals and nitrogen-based

harsh climate conditions, causing setbacks in

2022 Overview

Portfolio Company ESG+I achievements in 2022

2M ha
Crops with the
ONFARM® System

300+
ONFARM®
projects installed

R\$30m

Invested in actions, projects and products focused on regenerative agriculture



100%

Post-consumption packaging recycled by the eureciclo platform, which represented 40 tons during 2022

Diversity



20%
Women in top leadership positions



39% Women in the workforce



- 90%
GHG emissions from product transport



Novus Ag Highlights

Introduction

2022 Overview

Portfolio Company Service-oriented ag retail platform, focused on mid-sized growers in the US midwest, with an innovative franchise model that attracts best-in-class store owners



Locations

store owners

states



+44% sales growth in 2022

of the sales are from the ~50% poorest states in the US



of customers are small and mid-sized growers

farmgate influencers





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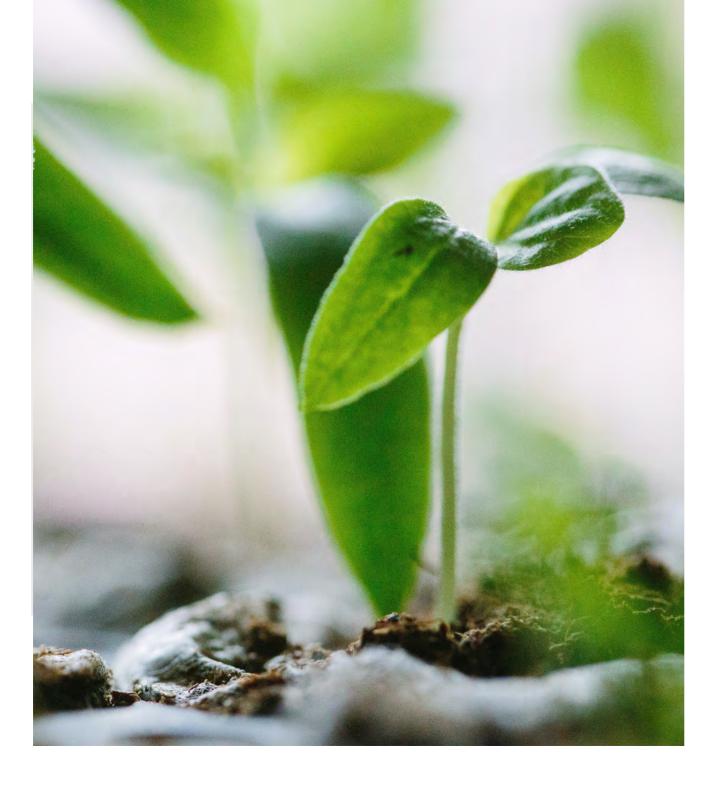






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Portfolio Company



Portfolio companies' ESG+I monitoring has always been a priority for Aqua Capital, which has constantly improved its approach over the years, ensuring ESG risk management while generating positive impacts.

Over the following pages, we present the highlights of the portfolio companies' ESG+I agendas in 2022, based on Aqua Capital's ESG+I value creation approach, "do good" business, "direct positive impact", "bottom-line environmental projects" and "world-class ESG".



SOLUBIO



Introduction

Portfolio Company





Created in 2016. Solubio is a biotechnology company focused on providing more sustainable and economical alternatives for farmers. It uses integrated technology with industrial standards that allow customers to produce their own bio-input at the farm.

Company Snapshot

In Sep-2022, Agua Capital acquired a minority participation in Solubio Tecnologias Agrícolas S.A. (Solubio), the first investment by Fund III. Solubio is the leading Brazilian on-farm biological solutions provider. enabling the on-farm production of agriculture biologicals by supplying both inputs and infrastructure ("bio factories"). With a unique business model, farmers are granted use of the company's facilities, including its bio factories, in exchange for a long-term take-or-pay contract on inputs (biopesticides, bio fungicides, inoculants and bio stimulants), providing on-site training, quality testing, agronomic efficiency monitoring and 24/7 support to farmers/customers. In addition. SoluBio serves an area of 2m ha and invested approximately R\$30m in R&D during 2022 in actions, projects and products focused on

regenerative agriculture.

Solubio's biological products reduce the use of chemicals by farmers, and provide a solution that reduces costs by enabling farmers to produce their own biologicals, thus improving quality of life and food safety, and avoiding water and soil contamination, and negative impact on biodiversity.

Its headquarters and main production facility is located in Jataí, state of Goiás. The company also owns 70% of Solutech, a subsidiary engaged in the manufacturing of tanks/vessels used in its on-farm bio factories. which operates in Garibaldi, state of Rio Grande do Sul. Solubio has stores in Jataí, Gurupi, state of Tocantins, Nova Mutum and Sapezal, both in state of Mato Grosso, Cruz Alta, state of Rio Grande do Sul and Luis Eduardo Magalhaes, state of Bahia. A new innovation and research center is also being built in Brasilia (Federal District).

SoluBio serves an area of 2m ha and invested approximately **R\$30m in R&D** during 2022 in actions. projects and products focused on regenerative agriculture

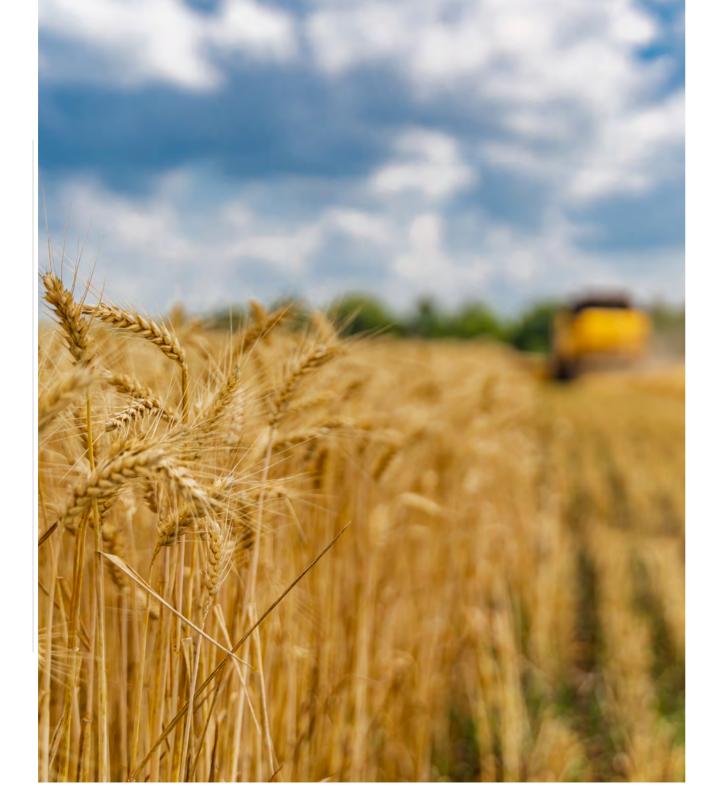




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Portfolio Company





"Do good" business

Solubio was created with the intent of bringing sustainability to the agricultural sector by preserving the planet for future generations. In addition to developing a solution that enables farmers to reduce or replace the use of chemicals, it helps them to modernize and reduce costs.

Solubio was included in the 100 Startups to Watch 2022 list, as one of the most promising businesses in the Brazilian Aq & Food sector.

To demonstrate the contribution of regenerative agriculture to climate resilience. Solubio created the program "RegeneraBio", a platform that aims to generate information on the positive environmental and socioeconomic impacts of farms that adopt on-farm® biologicals in four fronts: carbon emission, water, biodiversity and socioeconomic

aspects related to the reduction of chemical substances and costs in the production of food and raw materials. Through laboratory analysis, the program will monitor changes in the soil's carbon stock and the impact on water and biodiversity, providing a better understanding of the benefits of using biologicals.

To optimize the operation of the bio factories, the company has developed the SoluApp application, which enables realtime control of bio factories, guaranteeing homogeneous processes and reducing the risk of failures. The tool supports management processes, such as maintenance requests, trainings, quality tests and input purchases, as well as allowing users to track batches of raw materials.







2022 Overview

Portfolio Company



Capture direct positive impact

In 2022, SoluBio launched its corporate university, a training program for company employees and customers on topics related to regenerative agriculture and professional development. SoluBio joined the WEPs -Women's Empowerment Principles, a UN Women initiative to promote gender equality in the business environment, aligned to SDG 5. The company has 20% of women in top leadership positions, and 39% of the total number of employees are women. The company also became a signatory to the Global Compact, a UN initiative to involve the business sector in the global sustainability agenda.



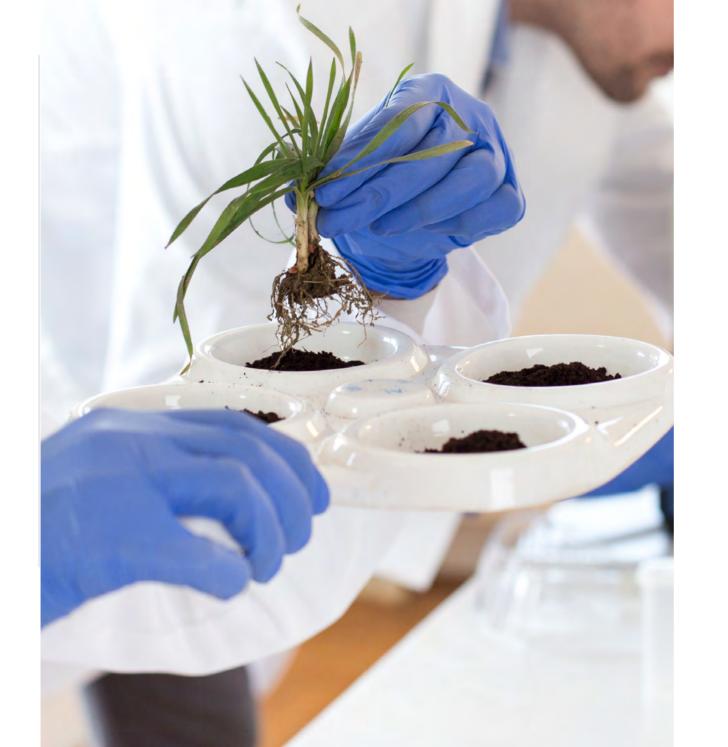




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Portfolio Company



Positive environmental bottom-line projects

SoluBio improved the environmental aspects at the industrial units. At the Jataí (state of Goiás) plant, the company installed a rainwater harvesting system with 750 m³ of storage capacity, as well as solar panels for electricity generation, with 6 MWh p.a. of installed capacity.

In terms of products, Solubio neutralized 100% of the carbon footprint for the inoculant BioAz, equivalent to approximately 10 tCO₂e p.a. Products of this category are vital for customers that need to reduce their carbon emissions to meet public commitments and consumer requests.

Solubio's on-farm solution requires less packaging and optimizes transport, because using just 27 liters of product the farmer can produce 500 liters of biologicals. The company has estimated that this model results in 90% less GHG emissions from transport compared to the biologicals produced industrially, assuming the same route.

During the year, the company signed a partnership with eureciclo, compensating 100% of its postconsumption packaging volume, which represented 40 tons during 2022.

Solubio neutralized 100% of the carbon footprint for the inoculant BioAz







2022 Overview

Portfolio Company

World-class ESG

In 2022, SoluBio confirmed its participation in the United Nations (UN) 2030 Acceleration Program, reinforcing its commitment to social and environmental practices in its relationships and operations, as well as its alignment with the 17 Sustainable Development Goals (SDGs) and ESG business practices. It also received the Impact 2022 seal, evaluated by Innovation Latam, which included SoluBio as a member of 151 solutions that generate a positive impact throughout Latin America and are aligned with the SDGs.

In Brazil, Solubio is the only company in the Aa & Food sector certified with the Solar Impulse Efficient Solution, granted by the Solar Impulse Foundation, in recognition of a positive impact on protecting the environment combined with financial viability. The Foundation has identified more than 1.000 solutions deemed sustainable and with positive financial viability, to support their implementation at scale.

Three of Solubio's products are certified for organic agriculture by IBD, which is the largest certifier of organic products

in Latin America and the only Brazilian certifier of organic products with IFOAM certification (international market), ISO / IEC 17065 (European market - EC regulation 834/2007), Demeter market, USDA / NOP (North American market) and approved for use with the SISORG seal (Brazilian market), as a result of which the certificate is accepted in global markets.

It also received, for the second consecutive year, the More Integrity Seal, recognition from the Brazilian Ministry of Agriculture for companies and cooperatives that adopt integrity practices with a focus on social responsibility, environmental sustainability and ethics. The company was also awarded the Empresa Amiga da Família seal; the ESG Award - Raizen Hub 2022; the Most Sustainable Startup Award 2022 - South Summit Brazil; and recognized in the 4th CCIFB Startups Award 2022.

The company is certified by Great Place to Work and, in 2022, SoluBio was among the best companies to work for in the Midwest of Brazil.





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Portfolio Company



Contribution to SDG Targets

SDG	GOALS	COMPANY CONTRIBUTION IN 2022
2 ZERO HUNGER	2.4 By 2030, ensure sustainable food production systems and implement resilient agricultural practices that increase productivity and production	Solubio's on-farm solution was applied in over 2m ha in 2022 Three of Solubio's products are certified for organic agriculture
5 EQUALITY	5.5 Ensure women's full and effective participation and equal opportunities for leadership at all levels of decision-making in political, economic, and public life	• 39% of women employees • The company is a signatory to WEP
8 DECENT WORK AND ECONOMIC GROWTH	8.1 Sustain per capita economic growth in accordance with national circumstances and, in particular, at least 7% gross domestic product growth per annum in the least developed countries 8.8 Protect labor rights and promote safe and secure working environments for all workers, including migrant workers, in particular women migrants, and those in precarious employment 8.8.1 Fatal and non-fatal occupational injuries per 100,000 workers, by sex and migrant status	Solubio's on-farm solution can reduce farmer costs by up to 70%
9 INDUSTRY, AND VALIDIN	9.4 By 2030, upgrade infrastructure and retrofit industries to make them sustainable, with increased resource-use efficiency and greater adoption of clean and environmentally sound technologies and industrial processes, with all countries taking action in accordance with their respective capabilities	R\$30m invested in actions, projects and products focused on regenerative agriculture Rainwater harvesting system with 750 m³ capacity
12 RESPONSIBLE CONSUMPTION AND PRODUCTION	12.2 By 2030, achieve the sustainable management and efficient use of natural resources	
13 CLIMATE ACTION	 13.1 Strengthen resilience and adaptive capacity to climate-related hazards and natural disasters in all countries 13.2.2 Total greenhouse gas emissions per year 	Compensated the entire carbon footprint of the product BioAz The company's products increase soil carbon and nitrogen fixation

In 2022, SoluBio confirmed its participation in the United Nations 2030 Acceleration Program, as well as its support for the Global Compact/Sustainable Development Goals (SDGs)



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